

Aristides Guzmán

Project Manager | PMP® · DASM®

Medellín, Antioquia, Colombia · +57 313 637 5774 · aristides_guzman2002@yahoo.com · aristides.ms21consultingt.com/en · Remote work

PROFESSIONAL SUMMARY

PMP® and DASM® certified Project Manager with 20+ years leading digital transformation projects in telecommunications, consumer goods, financial retail, satellite TV and supply chain. I manage integration, scope, schedule, cost, quality, risk, procurement and stakeholders under PMI standards, using predictive and agile methodologies.

PMP expert with 5 years of hands-on experience in applied AI and automation tools (Claude Code, Cursor, OpenAI Codex, n8n, Vapi.ai, Retell AI): I apply them to speed up development, automate workflows and deploy intelligent agents, and I complement project management with process auditing to detect waste and optimize ROI.

CORE COMPETENCIES

Project management: integration, scope, schedule, cost, quality, risk, procurement and stakeholder management · project governance · compliance auditing · KPIs and ROI · PMBOK

Methodologies: PMI/PMBOK · predictive (waterfall) · agile · Scrum · Disciplined Agile · SDLC · Design Thinking · data analytics

AI and automation: Claude Code · Cursor · OpenAI Codex · n8n · Vapi.ai · Retell AI · AI agents · process automation · generative AI

Tools: MS Project · Jira · Trello · WordPress · nopCommerce

KEY RESULTS

- 19+ years leading projects as an independent consultant (since 2007).
- 7 corporate clients in telecom, consumer goods, financial retail, satellite TV and supply chain.
- 5 own platforms conceived and led (app and web).
- Operational efficiency of 6% to 36% in 2024–2025 process audits (Synaptic).
- 16 credentials in project management, agility and artificial intelligence.
- 100+ volunteer hours on the PMI Antioquia Board of Directors.

PROFESSIONAL EXPERIENCE

Project Manager — MS21 Consulting

Independent consultant · Remote · February 2007 – Present

Project management for clients under PMI standards and methodology: planning, execution, monitoring and control, risk management, compliance auditing and closing.

- **Interlink** (10 months · sales, CRM, AI): sales team restructuring, new customer acquisition, new CRM implementation and AI automation of support and commercial processes.
- **Logical Safety** (7 months · industrial safety): compliance and project management standards audit; restructuring of the "virtual lockout" system for safe maintenance in industrial plants, on Oracle Cloud.
- **Sysretail** (12 months · financial retail): PMI consulting for credit card processing, commercial management and risk; periodic compliance audits with PMBOK tools.
- **TMS – Trade Management Solutions** (6 months · supply chain): coordination and management of import/export projects under PMI risk and audit standards.
- **KRAFT – SIGMA system** (12 months · consumer goods): Scrum leadership of the KPI management system evaluating promoters and sales force: scope, management plan, execution and closing.
- **DIGITEL** (24 months · telecom): billing system migration to a more modern, secure and efficient platform, waterfall with MS Project.
- **DIRECTV Venezuela** (24 months · satellite TV): migration of satellite applications to the IBS platform, WCF services, service orders and billing migration in ASP.NET C# under SOA/WCF architecture.
- **Own projects:** GERI (24 months, evacuation and emergencies), Escuela Segura (school transport), All in One Gourmet (restaurant chains, 12 months), Integrated Medical System (clinics, 12 months) and Terminal 710 (public

transport fleets, 8 months).

Sales Director — Gesfor

Caracas, Venezuela · January 2006 – December 2006

- New client prospecting and strategies to diversify revenue sources.
- Deployment of specialized talent (developers, architects, DBAs, QA) at key accounts such as Banco de Venezuela and Banco Provincial.
- Development of new projects aligned with clients' strategic objectives; search for partnerships and emerging markets.

Chief Systems Analyst — CANTV

Caracas, Venezuela · March 1995 – December 2005 (10 years 10 months)

- Call center automation: conception, architecture and leadership of the sales, promotions, support and claims system, still in operation.
- Repeater-antenna payment management system, with coordination with the state for use of the radio spectrum.
- Customer disconnection and reconnection system integrated with billing for digital exchanges.

RECENT PROJECTS

- **Synaptic — Process audit and automation (MS21 Consulting):** two-phase service (audit in weeks 1–4, implementation in weeks 5–16) that diagnoses operational waste, quantifies it under PMP methodology and eliminates it with n8n and AI automations; weekly KPI tracking.
- **CareLink Venezuela — Nursing care marketplace (June 2026):** platform with professional verification, multi-currency escrow payments and offline operation; 80% developed.

CERTIFICATIONS

- | | |
|---|---|
| • Project Management Professional (PMP)® — PMI · issued 14 Jun 2022, valid until 14 Jun 2028 | • Fundamentals of Predictive Project Management — PMI · 30 Jun 2022 |
| • Disciplined Agile Scrum Master (DASM) — PMI · 1 Aug 2023 | • Agile Project Management Fundamentals — PMI · 30 Jun 2022 |
| • International Scrum Master (ISM) — International Scrum Assembly · 6 Sep 2019 | • Disciplined Agile Scrum Master Workshop — Proyectum · Mar 2023 · 18 h |
| • Generative AI Overview for Project Managers — PMI · 11 Jan 2024 | • PMI LATAM Changemakers: Agility Champions (2022) and Construction Titans (2022) |
| • Data Landscape of GenAI for Project Managers — PMI · 27 Mar 2024 | • Remote Work Professional Certification (RWPC™) — Certiprof |

Badge verification: credly.com/users/aristides-guzman

EDUCATION

- **Diploma in Entrepreneurship and Digital Business Management** — Universidad Central de Venezuela · Jul – Dec 2016 (IT project management)
- **Higher Technician in Administration, Informatics major** — Colegio Universitario de Caracas · 1997 – 2000

VOLUNTEERING AND LANGUAGES

- **PMI Antioquia** — Board of Directors, VP Communications & Marketing · since April 2023 · 100+ hours.
- **PMI Cali** — Editor of the magazine "Mentes & Proyectos" · **PMI Pacífico Colombia Chapter** — Specialized magazine lead.
- **Languages:** Spanish (native) · English (basic).